



CLIMATE PARTNERSHIP

WHEN GOOD BUSINESS AND GREEN TRANSFORMATION GO HAND IN HAND

DONG ENERGY

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TOGETHER WE CAN MAKE DENMARK GREENER

Denmark has a goal of having a green energy supply in 2050, and being independent of fossil fuels such as coal, oil and gas.

Converting energy production from fossil fuels to sustainable sources is an ambitious project which DONG Energy is making a major contribution towards.

Energy plays a crucial role in our daily lives and the development of our society. Yet the rising global energy consumption – typically based on fossil fuels – also represents a challenge to our climate and to our common future and coming generations.

These factors highlight the acute need to transform energy production to more renewable forms of energy.

The need for this green transformation is increasing, as are the demands for responsibility from public and private companies by government authorities, investors and consumers.

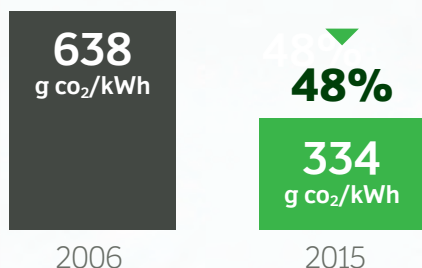
We believe Danish companies can meet this need, and thrive in the future competition to transform these demands into specific commercial opportunities. We offer assistance to your company or organisation, so you can navigate through the green energy transformation and external expectations in a sustainable and business-oriented manner.

With a strong focus on improving the efficiency of your energy consumption and supporting renewable energy, you can help take responsibility for the green transformation. Active participation can improve both your bottom line and the climate – and conditions for coming generations.

We would like to help you with this.

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Reduction in CO₂ emissions



Between 2006 and 2015, we reduced CO₂ emissions from our electricity and heat production by 48%, and the target is 60% in 2020.

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Energy savings



Since 2006, we have achieved total energy savings of 2.8 TWh in cooperation with our Danish customers. This corresponds to the annual electricity and heat consumption of almost 300,000 Danes.

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AN ACTIVE CLIMATE FOCUS MAKES YOUR COMPANY STRONGER

A climate partnership allows you to achieve energy savings and support renewable energy production. It is something that is worth promoting – and it has a high signal value.

We help you to optimise energy consumption and thereby also reduce your CO₂ emissions. Initiatives which will have a lasting effect on your bottom line and improve your competitiveness.

As a climate partner, you help promote renewable energy production by purchasing energy from these sources.

This satisfies the demand for responsibility from the outside world and attaches concrete action to your climate goals – to the benefit of the climate and your reputation.

You can select from a variety of solutions within your climate partnership, so your climate initiatives are matched to your goals and needs.

DESIGN YOUR OWN CLIMATE PARTNERSHIP



Climate Investment



Energy efficiency



Financing



Subsidies



Communication



Network



Climate strategy



Reporting



Employees

MAKING A DIFFERENCE AS A

CLIMATE PARTNER

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CLIMATE INVESTMENT



ELECTRICITY AND GAS FROM RENEWABLE ENERGY SOURCES

Through Climate Investment, you meet your electricity and gas energy consumption needs using renewable energy. You meet your energy requirements by purchasing renewable energy certificates for either the Anholt offshore wind farm or a Danish bio natural gas upgrading facility, guaranteeing that green electricity or gas is produced corresponding to the agreed amount.

We commit to investing an amount equivalent to the net income from redemption of the certificates in new renewable energy systems.

Climate Investment

- You meet your energy consumption needs using certified climate-friendly electricity or gas.
- Via renewable energy certificates, you can include CO₂ neutral electricity or gas in your 'green accounts'.
- You receive a certificate as documentation that DONG Energy has purchased and redeemed renewable energy certificates from Energinet.dk corresponding to the agreed amount of electricity or gas.

- You receive a description of the specific renewable energy plants where your climate investment is taking place.
- You can send a climate-friendly signal to the outside world.

When you buy renewable energy certificates from DONG Energy you are investing in renewable energy and helping to promote the green transformation.

MORE GREEN ENERGY



TOTAL BIO NATURAL GAS PRODUCTION EQUIVALENT TO THE HEATING NEEDS OF:

14 thousand Danish households

We produce and supply bio natural gas to the Danish natural gas grid from plants in, for instance, Horsens, Fredericia and Rødding.



TOTAL WIND FARM CAPACITY:

400 MW

Anholt is Denmark's largest offshore wind farm with 111 wind turbines. It meets about four percent of Denmark's total electricity consumption using CO₂ free electricity.

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USE LESS SAVE MORE



Energy optimisation – Our energy consultants work closely with you to analyse energy consumption in your company. You receive a report outlining the most profitable energy-saving projects which should be implemented. We help and guide you through implementation following a structured process, so that momentum is maintained and projects are implemented – and the report is not simply left in a drawer.

Subsidies – You can receive energy saving subsidies for a wide variety of electricity and heating projects, ranging from simple to more extensive energy improvements. The subsidy is typically 10-20 per cent of the project investment and can make your energy optimisation more profitable.

We offer subsidies in areas such as lighting, heating, ventilation, insulation, windows, compressed air, process equipment, IT optimisation and much more.

Financing – If the optimisation requires a large investment, for example in new technology, we can offer financing. This means you do not have to find the funds for energy optimisation. And you can get immediate benefit from the energy optimisation.

Once the investment has been repaid, you enjoy the full saving.

“Optimising energy consumption is good for the bottom line and the climate”

Benefits of energy optimisation

- A lasting effect on the bottom line which rises in step with increases in production volume or activity level.
- Implementation reduces the impact of any energy price increases in the future.
- Improved competitiveness.
- Real CO₂ reductions.



Energy efficiency



Subsidies



Financing

Use energy smarter

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YOU ARE TAKING ACTIVE RESPONSIBILITY AND THE WORLD SHOULD KNOW



Communication – As a climate partner you are taking active responsibility, and the world should know about it. Make it known!

You will receive advice and guidance on planning and implementing communication activities to profile your climate activities.

You will also have the right to use DONG Energy's climate logo, and thereby show that you are dedicated to reducing your energy consumption and climate footprint.

By communicating your climate focus, you strengthen your image and competitiveness in relation to customers, investors and employees.

Network – You will benefit from networking and sparring with other climate partners. You will join the ranks of some of Denmark's most ambitious companies and organisations with a focus on climate and energy through the climate partner network.

You will have the opportunity to be trained and receive good advice from climate professionals, and draw inspiration from each other's experiences. You will also have the opportunity to meet new business partners, customers and suppliers through the network.



Communication



Network

Unique network
of climate
partners

SUPPORTING THE GREEN TRANSFORMATION

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SHARPEN YOUR CLIMATE FOCUS



Climate strategy – We help you design a strategy process, formulate a climate vision and create objectives and KPIs for your company's energy and climate initiatives. We also help you analyse your CO₂ emissions and develop an action plan, so you fulfil your energy and climate objectives. Save time and resources by letting us help you structure and launch the relevant initiatives to support your strategy.

Reporting – We help you choose an appropriate reporting system. We can also help you with delivery and quality assurance of energy and climate data, and with the preparation of energy and climate reporting, so you meet the applicable requirements.

Employees – Employee involvement is about spreading awareness of your energy and climate efforts. Employee behaviour can also be influenced to better support your climate objectives. We help you identify the needs and potential for employee involvement, and propose specific initiatives matched to your requirements and goals, so you can get started.



Reporting



Climate strategy



Employees

Take active
responsibility

TOGETHER MAKING DENMARK
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Svend Aage Færch Nielsen, CEO, egetæpper A/S



Marianne Frydendahl, Vice President, Novozymes A/S

A step ahead

“Our constant focus on climate improvements and sustainable production gives us a competitive advantage, as we find customers are increasingly demanding products from companies which take responsibility – as we do at egetæpper. We are proud of this.”

Over 5 years, egetæpper has reduced its CO₂ emissions by

24 thousand tonnes

A big difference

“When our customers use Novozymes’ products, they can reduce their CO₂ emissions and chemical usage. We talk a lot about the environmental benefits. It’s therefore important that we also keep our house in order and do something to reduce our energy consumption and CO₂ emissions.”

Over 6 years, Novozymes has had total energy savings of

232 million (DKK)

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Mogens C. Ramsløv, Vice Director, Operations, Security and Development, Tivoli



Peer Leth, CEO, Troldekt A/S

Using less energy

Tivoli's thousands of lights have been replaced with LEDs. Automated lighting control has also been implemented, and heating and ventilation in the concert hall has been changed to reduce consumption. Overall, Tivoli has successfully saved approx. 1 million kWh over four years and reduced its CO₂ footprint.

In 4 years, Tivoli has reduced its total CO₂ footprint and saved

1,0 million kWh

Excellent support

"The material we receive from DONG Energy is always thorough and based on accurate calculations, giving the management and the board a reliable basis for decision-making. It's a great help."

In one year, Troldekt has had an energy saving of

25 percent

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Denmark

Climate Partnership is part of Energy Management

Energy Management means looking at your company's energy needs from every angle – for example, identifying and implementing energy savings and advising on energy sourcing and climate-friendly solutions and products.

You only have to go to one place, which allows us to exploit the synergies across the energy spectrum and offer solutions that create value for your business and bottom line.

Use energy smarter with Energy Management

Please contact us if you would like to hear more about Climate Partnership or Energy Management. Contact us at em@dongenergy.dk or on +45 9955 5519.

